

INVEST IN YOUR HOME WITH BUILDERS LIGHTING

THE CHANDELIER WAS HANGING IN THE dining room when you bought your house. You never did like it. After all, someone else picked it out. But it's still there. And the bathroom fixtures that never gave enough light are now tarnished and have seen their better days. What's more, the exterior lamp beside the garage is missing a pane of glass and it's so small that it seems out of place and detracts from your home. If your lighting isn't all that it should be, and if you'd like to give your home a genuine makeover without spending an arm and a leg, it's time for a visit to Builders Lighting, Charlottesville's only exclusive lighting showroom.

Builders Lighting opened last October at 1807 Seminole Trail, in the Second Bank/Countrywide Building beside Grand Home Furnishings. Nancy Brewer, owner, is delighted with the reception her showroom has received from the public.

"We're working with many of the finest builders and decorators in Charlottesville and we've worked with hundreds of individual homeowners as well," Nancy said. "Lighting is the jewelry for your home. It accents and shows off everything you've done."

Barry Dofflemyer of Dofflemyer Development has worked with Nancy since he began his building, remodeling and development business in 2000.

"I think the greatest testimonial you can give another person is to refer them to others," Barry said. "And I highly recommend Nancy Brewer for lighting. She has a profound knowledge of the industry; she has a good eye for style and a feel for the market. Customer service is her strength."

Nancy wants Charlottesville homeowners to know that they don't have to go-it-alone when buying lights for their home by roaming the aisles of big box stores or going on line to track down a fixture.

"Whether it's one light or a houseful, we are dedicated to customer service. We will help you find the perfect fixture at a price to suit your budget," she emphasized.

There are hundreds of lighting fixtures on display at Builders Lighting so customers can feel and touch and get an idea about quality from the many lines represented in the showroom.

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Returning a fixture that did not measure up through the mail is both expensive and extremely difficult. Repacking a nine light chandelier exactly as it came out of the box is no small task. The freight is expensive and many companies charge a 25% restocking fee for returns. Prudent homeowners go to Builders Lighting in the first place, so they know what they are buying and have the added advantage of the expertise of lighting professional with 22 years experience.

Currently, Builders Lighting is having a tremendous sale with discontinued models and selected floor samples reduced from 50% to 75% off.

"We really need to sell these fixtures to make room for our new inventory from the recent Dallas market," Nancy stressed. "We have some great new fixtures on the way, including the new Martha Stewart line and some spectacular Tiffanies."

Lighting, as Nancy frequently says, is often the last thing people think about when building or

remodeling, but it's the first thing people notice when they come in your home.

"We are lighting specialists, we know the Charlottesville market and we have some great prices on lighting fixtures. Come by soon and see us," she said.

For more information, call Builders Lighting at 97-LIGHT or e-mail at builderslightingllc.com.



Clearance sale continues at Builders Lighting beside Grand Home Furnishings