

THE VERSATILITY AND ELEGANCE OF CRYSTAL

Nothing lights up a room like a crystal chandelier. Crystal is a piece of art that graces your home or business. Many people, however, assume that crystal is only for very formal rooms and many also consider crystal to be quite expensive.

“Neither is necessarily true,” says Nancy Brewer, owner of Builders Lighting and also known as the Lighting Goddess by many in the lighting industry.

With over 25 years experience in the lighting business, Nancy says that crystal chandeliers are not only beautiful, they are versatile.

“Crystal is fun. It’s exciting,” she says. “And it’s not to be confined to just a living room or a dining room.”

Nancy says that she is advising her customers to consider crystal chandeliers for other areas of the home, such as foyers, kitchen islands and even in master baths over the tub. And what a difference a small crystal piece can make in a powder room?

Crystal chandeliers date back many centuries to simple fixtures with multiple candles. In the 18th century, glassmakers began to refine lead crystals and the refractive glass quickly became all the rage.

In the 19th century, gaslight provided the illumination, and accented by the crystals, the elegance of these chandeliers grew even more in popularity.

Perhaps the most famous of all crystal chandeliers was the one featured in the Phantom of the Opera - the chandelier which crashed to the floor in the 1910 Gaston Leroux novel.

Today, chandeliers become the focal point in



BEAUTIFUL, VERSATILE CRYSTAL CHANDELIERS

any room they grace. But contrary to opinion, quality chandeliers do not have to be prohibitive in cost.

Nancy Brewer, in fact, has found a line of crystal chandeliers that is amazingly affordable. A 20-inch chandelier, for example, is just \$368.

“We understand our customers and know that today’s buyers want real value. We want to meet and exceed those high expectations,” Nancy confirmed.

“And remember, a crystal chandelier,” says Nancy “doesn’t have to be as large as other

fixtures to have a strong impact. We have chandeliers in all shapes, sizes and colors.”

A black chandelier is simply stunning and combinations of gold and silver as well as red, blue, green, violet and other colors are available.

One problem with crystal chandeliers is that they are difficult and tedious to dress. They are also hard to transport without damage.

That’s why Builders Lighting is offering to dress any crystal chandelier that is ordered before December 31 and to deliver it in tact, at no extra charge to the customer. For electricians, and for homeowners who have ever had to return a box of smashed crystal to an on-line company, this is a godsend.

Stop by soon and see if a crystal chandelier makes sense for your home. Let Nancy Brewer guide you through the selection process and offer helpful hints and suggestions. Take advantage of her vast experience and the competitive prices of her crystal chandelier lines.

Please feel free to contact Nancy Brewer at Builders Lighting for any questions you may have about lighting. Call 97-LIGHT (434-975-4448) or e-mail at builderslightingllc@earthlink.net. The web site is www.builderslightingllc.com.

Builders Lighting is located in Charlottesville on Rt. 29 North, beside Grand Home Furnishings and across the road from IHOP. The store is open from 9 to 5:30 Monday through Friday, and 9 to 4 PM on Saturday.