

BUILDERS LIGHTING: THE LIGHTING EXPERTS

In current times, many people begin the process of buying by going on-line, to see what's out there and to get ideas. This is especially true about lighting.

In the lighting world, however, there are hundreds of lighting vendors, and many of these companies carry hundreds of individual items. That can make finding the fixture you may be looking for something akin to plucking a needle from an extra large haystack.

Online, you may find exactly what you are seeking, and you may not. And the company you buy from may be reputable, or maybe not. And the light you select may closely resemble what you ordered, or it may not.

For those going online to search for lighting, here's a time saver. Begin the process with a call or an e-mail to the Lighting Experts - Builders Lighting, a retail lighting showroom in Charlottesville. Nancy Brewer, often called The Lighting Goddess because of her many years experience and her vast knowledge of the lighting market, is more than glad to help.

"I frequently direct customers to the lines where they are most likely to find what they are looking for," Nancy said. "I try to find out the price range, the type of fixture and the style, then steer them in the right direction. I can generally save customers a lot of time and effort in their searches."

For those who would like to see and touch, Builders Lighting maintains the largest selection of lighting fixtures on display in Central Virginia. Nancy can show her customers exactly what an oil-rubbed bronze finish looks like, for example, and often has in stock just what her customers are looking for. Builders Lighting carries the finest brands in the world of lighting and can generally get quick delivery on in-stock items.

When customers buy on-line, sometimes they

As a way of saying thank you to the community and customers and to honor mothers and women everywhere, Builders Lighting is having a Special \$50 Chandelier Sale with \$25 from the sale of each chandelier going to the National Breast Cancer Foundation. But hurry in, while supplies last. The sale runs through May 14.

can save money, and sometimes not. But if the item that comes in is damaged or is the wrong fixture, packing up and shipping back a light fixture is no easy task.

When Builders Lighting handles the order, they assume complete responsibility for any damages. They will even "dress" a fixture and deliver it, ready to hang by your electrician. Try getting that done on-line

Builders Lighting has recently expanded their showroom and has added a new "Powder Room Shop", with ideas on display for decorating the hall bath that nearly every visitor to a home will see. Nancy has a unique line of bowls for the sinks, as well as decorative mirrors, tables for the bowls and special lighting fixtures for the Powder Room.

The shop, located on Route 29 North, beside Grand Home Furnishings and across from IHOP, has added more shades to their inventory, in a variety of styles and price points. The store has also earned a strong following from those needing lamp repair, to restore family heirlooms back to working condition and to keep them safe for household use. Also new at Builders Lighting are electric fireplaces for walls – a great addition

for a master bedroom or den, and the prices are unbelievable. The fireplaces can provide heat or be used simply as décor.

Mirrors, table and floor lamps, beautiful fixtures, home décor pieces, shades and much, much more is available and on display at Builders Lighting. On her website, Nancy has an "Ask Nancy" app where customers can ask questions and begin their searches for special products. Visit www.builderslightingllc.com.

New lighting can give your home a fresh look. Whether it's one fixture or many, begin your search for beautiful lighting at Builders Lighting – the Lighting Experts, located at 1807 Seminole Trail. Call 434-97-LIGHT (975-4448).



\$50 CHANDELIER SALE NOW IN PROGRESS